

Top 10 Reasons to Choose a New Home over a Resale

Interest rates are historically low, home prices have dropped and you need more space...sounds like perfect combination of factors to buy a new home! But, should you look for new construction or a resale home? Real estate experts and new-home buyers say that new construction has many advantages. Here are the top 10 reasons to choose a new home over a resale home.

1. Ease of Maintenance

New homes don't require as much up-keep as older houses, and many are built with low- or no-maintenance materials. Who has time for maintenance these days anyway!

2. Personalization

Buyers love the fact that they choose their own paint colors, cabinets, countertops, carpet, plumbing and lighting fixtures, and countless other items. They get a home that feels like their own the first day they walk through the door.

3. Floor Plans for Today's Lifestyle

The floor plans of new houses are much more in keeping with the way people live today. Kitchens are more open and are integrated with living spaces to gather families together. Master suites with luxurious baths, walk in closets and sitting areas are restful retreats. Open floor plans along with flexible space can make an impact on a new or old family.

4. Energy Efficiency

New construction techniques, materials, and appliances all work together to dramatically reduce energy use. Besides being better for the planet, families will save money on utility bills.

5. Safety

Old homes often have hidden hazards such as asbestos, lead-based paint, leaking gas lines, or faulty wiring. Plus, they may predate current building codes for safety glass in windows, for severe weather, or for other disasters such as earthquakes. New homes are built with materials that have been tested to meet the strictest safety standards.

6. Technology

It is much simpler and more cost effective to install technology options in a new home than to retrofit an old home. A major component in options and upgrades, some technologies are impossible to install in existing houses. That doesn't mean builders have to offer a home theater system to catch a buyer's attention. It can be as simple as having plenty of outlets, phone jacks, and cable boxes in the areas where they are needed.

7. Warranties & Customer Service

Resale-home buyers often purchase a one-year home warranty that covers appliances and some major systems. New homes typically come with a more complete warranty. Having the builder available if buyers need help provides an added sense of security.

8. Amenities

New home communities frequently offer amenities that many older neighborhoods lack like walking paths, green spaces and parks.

9. Lead Time

Purchasing a new home gives buyers lead-time to sell their existing home and to do some planning. Lead-time is much less predictable on resale houses. If you sell your house first, you might be under pressure to accept something less than what you really want in your new home.

10. Choice

New homes offer the most choice for buyers. New home buyers can choose everything from lot location to interior trim. With so many new home communities here in the Greater Lansing Area buyers are sure to find something for every taste and budget.

Let one of our Coldwell Banker Hubbell BriarWood New Home professionals help you create the "Home of Your Dreams".

